

# MEDIA KIT 2021 Eccentric InfoTech | We Know IT Better

Software Development | Website Development | Digital Marketing | Mobile App Development



# Who are we?



- ✓ Digital Marketing Company.
- ✓ Website and Software development
- ✓ Service provider in the area of web portals
- ✓ Enterprise mobility solutions
- ✓ Enterprise content management solutions
- ✓ Customer relationship management solutions.
- ✓ Software Testing.

# SOME OF OUR SERVICES INCLUDE:







Digital Marketing



E-Commerce Development



Mobile App
Development



# Website Development



# Passion leads to ideas. Ideas lead to performance. Performance leads to success!

The Internet acts both as a medium to disseminate information and has also been largely exploited as a communication, connectivity and convergence platform for enterprise systems, especially with the advent of the technologies like HTML, Bootstrap/CSS, Angular JS, Java, .NET, PHP We at Eccentric InfoTech have specialized in utilizing these web technologies and open standards in web enabling your enterprise.

# Key Points:

- \* Websites provide a central hub for your online presence
- Social media and websites work best when integrated
- Consumers find companies through their websites
- \* Websites should be optimized for mobile users
- \* Responsive websites are a must
- Photography and video help tell your story
- ❖ Websites can be scaled to fit practically any budget



# **Technical Experience**





# Site Packages

# One Page Wireframe

Excellent for establishing an online presence, building brand awareness, and creating an authoritative online resume to refer potential clients/businesses to.

# Blog Site

With a blog landing page, About page, and Contact external pages, you'll have a solid professional starting point for all your blogging needs

# Small Business Site

Perfect site for small businesses needing an online presence and information based resource for customers with home, about, contact, standard blog, and 3 additional info pages.

# E-Commerce

Perfect for businesses needing any ecommerce functionality including custom Shops, Services, and product based businesses. Choice of Wordpress or Shopify site build.



# Process Of Website/Software Development



STEP 1

UNDERSTAND CUSTOMER
NEEDS

RESEARCH
DEFINE STRATEGY
STEP 4

STEP 5

STEP 6

STEP 7

CREATE DETAILED RISK MANAGEMENT IMPLEMENTATION THE FULFILLMENT PLAN PROCESS BEGINS

STEP 9 STEP 10

ONGOING CAMPAIGN REVIEW CAMPAIGN COMPLETION

CAMPAIGN ANALYSIS





# SEO & Digital Marketing

# What is digital marketing?

It is publicizing brand, product, organization conveyed through digital channels. In short, it is an umbrella term for all your efforts turns into success.

# Turn your unhappy customer into valuable resource

Of course, a good service provider keeps a goal first to a make customer happy and then make a sale. Why not use today's powerful mantra - digital marketing to turn your unhappy customer into valuable asset.

# Web presence is everything

Many businesses may be shooting them self by not understanding importance of online presence. It's not that much more but surely much easier to grow your business by growing your conversion rate.





# How we can know your business to world?

### **SEO**

Guess how many businesses are established all over the world each day with the same type?

Over a thousand!

That means it kinds tough to stand out on google. But on other hand google have given the solution of SEO. It's no mystery that SEO has made tremendous changes in business growth.

## **SEM**

With the times becoming increasingly difficult many brands looking for many efficient ways to rank high in short period of time and ready to spend money for efficient way. SEM is there to market your website through search engine.

### **SMM**

SMM takes place when somebody creates and share content on social media platform to promote his brand or product and accomplish business goal. It is pretty enough that give you options what you want, when you want and where you want by targeting audience, time and location.

### **ORM**

Amount of competitors are there in the market and not giving importance to maintain online reputation of the brand? To stay up in today's competition, not only your online appearance is important but what people are talking about your brand is necessary. ORM helps your business to have a good impact on an audience.



# Digital Marketing Strategy

E

- ❖ Brand strategy consulting
- ❖ Digital marketing & online communication strategy

# Corporate brand identity design

We translate research insights into marketing and business strategy with a clear plan to achieve core business goals, from raising awareness to shaping brand perception, creating engaged user bases, and catalyzing specific behaviour.





Digital
Marketing
Consultant

As a world is going digital, many businesses have shifted their marketing strategies from traditional to digital. It is a nice opportunity for businesses for improvement, growth and maintains relationship digitally. Every day it seems like new technologies are innovating that will help market business. People hire digital marketing consultant because gone are those days when people were saying "Do yourself". This will either make you or break you. As new innovation in digital marketing coming day by day, it is important to have a digital marketing consultant for the business. We are **digital marketing consultant in Pune**, provides consulting services to kinds of businesses whether it is a small or big brand. In some cases people jump from one marketing tactic to another, it results get low ROI. We provide ultimate consulting to businesses where you can get better revenue, in addition, make you brand.





# IT'S NOT ABOUT US IT'S WHAT WE CAN DO FOR YOU

Eccentric InfoTech

We Know IT Better

Reach us @...

**INDIA OFFICE** 

DIPAK BIRANJE +91- 9206209549 dipakbiranje@eccentricinfotech.com

ECCENTRIC INFOTECH PVT. LTD.

203,Crossroads,Bhumkar Chowk,Wakad,Pune **ABU DHABI** 

+971 522980554 AUH@palissery.ae **USA** 

818,Winder Drive, Bristol PA, 19007.

